

VOL. 2 ISSUE 2 . FEBRUARY 2020



**Florida Manufactured
Housing Association, Inc.**

Florida Manufactured Housing Association Member News



President's Message

by Mark Kelly

Dear Members,

It's only February but if you're like me, your 2020 calendar is filling up fast. So, I just want to remind everyone to look at the FMHA Calendar of Events (pg. 9) and leave room in your busy schedule for industry events. For continuing ed opportunities the Accredited Community Management (ACM) Certification Courses are happening this summer (pg. 6).

To network and discuss local or regional issues you won't want to miss the upcoming Chapter Meeting in your area. There's also still plenty of opportunity to host a meeting at your location. It requires just a little effort to host but is a huge help to FMHA (pg. 13). Of course, you won't want to miss this year's Annual Convention at our new venue in beautiful Sarasota. Make your discounted hotel reservations today (pg. 10).

In other news, the FMHA Marketing & PR Committee met with marketing firm, BowStern to review overall digital media results from last year. FMHA's integrated marketing efforts achieved great results through a combination of digital outlets. Highlights include the generation of over 1.5M page impressions on Facebook and 124,619 new users on the FMHA website. The new FMHA consumer website accounted for almost 35,000 outbound clicks to member websites in 2019 as compared to 18,543 the previous year.

This year FMHA will continue to cultivate our marketing efforts, find new ways to bring leads to our members, and generate positive brand awareness for our industry. In fact, FMHA and BowStern will be hosting a "Digital Updates & Challenges" webinar on February 13 for all our members. You should have received an email with the details or look for a reminder email coming soon.

Looking forward to seeing you at the upcoming FMHA 2020 events!

Mark Kelly, FMHA President
Palm Harbor Homes
VP Sales & Marketing, Florida Division

Highlights:

Workforce Development
Page 2

FMHA Legislation Makes Way
Through Capitol
Page 3

General Counsel's Comments
Page 4

It's Time to Register for the
Accredited Community Manager
(ACM®) Certification Courses
Page 6

January New Members
Page 7

FMHA Calendar of Events
Page 9

The Florida Mobile Home
Relocation Corporation Public
Meeting
Page 10

Workforce Development is Critical to Florida's MH Industry

Without a competent and robust labor pool the manufactured housing industry can't thrive. FMHA understands the necessity to promote the abundance of job opportunities our industry has available. Eighty percent of students nationally will not complete a 4-year degree. These students need quality jobs, and our industry needs a prepared workforce to meet hiring needs and continue to grow. That's why FMHA is currently developing a comprehensive Workforce Development Recruitment plan for our members. Once our plan is complete we will share it with members and begin the implementation process.

FMHA member Palm Harbor is already implementing a successful recruiting effort by partnering with the Plant City Future Career Academy. The Academy is a partnership with the school district and local business communities. It was developed for high school seniors looking at different career tracks other than college. The program is a full-year curriculum that includes topics such as resume writing and interview skills but it also invites students to tour local business partners' facilities. Palm Harbor was excited to report that over 100 Plant City high school students and chaperones took a tour of a Palm Harbor model center and manufacturing facility.

The Academy program concludes in April with a job fair. During the job fair students have the opportunity to interview on the spot, participate in workshops and eat lunch with company representatives. After lunch the job fair will open to the public.

Chelli Antle with Palm Harbor Homes shared with us, "The feedback we received during and after tours was extremely positive. We had several students inquire on the spot as to how they could apply for a job." FMHA is hopeful this is just the beginning of events like this.

Over 100 Palm Harbor high school seniors visit potential employer, Palm Harbor Homes.



FMHA Executive Committee

Mark Kelly
President (Manufacturer Division)

Nicole Weis
Vice President
(Filled Communities Division)

Dwight Selby
Treasurer (Retailer Division)

Matthew Steiner
Secretary
(Filled Communities Division)

Cyndi King
Immediate Past President
(Developer Division)

Steve Adler
Membership Chairman

Ken Cashin
Legislative Chairman

Andrea Ciuba
(Supply & Service Division)

Alice Funk
(Finance & Insurance Division)

Matt Gentile
(Finance & Insurance Division)

Jim Hoekstra
(Filled Communities Division)

John Overmier
(Supply & Service Division)

Gena Paugh
(Developer Division)

Terry Starkey
(Retailer Division)

Dennis Schrader
(Manufacturer Division)

Janette Weis
(Manufacturer Division)

Mike Wnek
Marketing and Public Relations

Chairman
Eric Zimmerman
(Filled Communities Division)

FMHA's Legislation Continues to Work Its Way through the Capitol

FMHA's legislation, SB 818 and HB 1339 are maneuvering through the legislative process. These companion bills are designed to 1.) Position manufactured housing as one solution to Florida's affordable and workforce housing shortage and 2.) To ensure that manufactured home communities are sufficiently upgraded so retirees, young families and Florida's workers can purchase affordable quality homes in lifestyle communities.



The cornerstone of FMHA's legislation is a 50% reduction in sales tax on manufactured homes. The sales tax cut will create parity with site-built housing and spur demand for more affordable workforce housing. The FMHA legislation also seeks to:

- Clarify that Florida Highway Safety and Motor Vehicles has exclusive authority to regulate the repair and remodel of mobile and manufactured homes.
- Expand the distribution of manufactured housing by updating dealer licensing requirements.
- Ensure that manufactured home parks destroyed by natural disaster can be rebuilt.
- Amend the Florida Mobile Home Act (Chapter 723, F.S.) to increase transparency for mobile home park tenancies and update the statute to help maintain and preserve Florida's mobile home parks and manufactured housing communities.

The Senate Innovation, Industry and Technology Committee passed SB 818 by a 10-0 vote on January 16. This set the stage for FMHA and the Federation of Manufactured Home Owners of Florida (FMO) to meet with the bill's sponsor, Senator Ed Hooper (R- Parts of Pasco and Pinellas Counties), to work through concerns raised by the homeowners. After some give and take, FMO agreed to support amended legislation. The majority of FMHA's original Chapter 723, F.S. proposals remain intact. The amended bill was subsequently approved by the House Local, Federal and Veterans Subcommittee on February 3.

SB 998, an affordable housing bill by Senator Travis Hutson (R- Parts of Flagler, St. Johns and Volusia Counties) includes several FMHA provisions. This bill unanimously passed the Senate Community Affairs Committee on January 13. This bill is scheduled to be heard next by the Committee on Infrastructure and Security.

Six weeks remain in the 2020 legislative session and the FMHA bills have two more committee hearings in the Senate and House. FMHA's legislative team will continue to push the bills forward and we will continue to update you on the progress of FMHA's efforts.

FMHA F & I Fun'N'Sun Dates Announced

Mark your calendar for the 2020 F & I Division's Annual Fun'N'Sun event. As in the past 33 years, this year's event will be held at Saddlebrook Resort in Wesley Chapel. The dates are August 13-15, 2020.

Registration and sponsorship information is included in this newsletter. If you have any questions, you can contact Alice Funk at (813) 220-3942 or afunkfmha@msn.com

General Counsel's Comments

Items for this column are intended for a wide audience and not intended to provide, nor are they to be relied upon as legal advice. Members should consult their own attorneys before taking any action in response to items in this column. Questions about this column can be directed to David Eastman at Lutz, Bobo, Telfair, Eastman, Gabel and Lee at toll free 1-877-521-0890.

HUD ISSUES NEW GUIDANCE REGARDING ACCOMMODATIONS FOR ASSISTANCE ANIMALS

HUD issued new guidance (FHEO-2020-01) that replaces prior guidance addressing housing providers' obligations regarding assistance animals. The Guidance clarifies and sets forth "best practices" for a housing provider to follow when dealing with requests to keep an animal as an accommodation under fair housing law. It clarifies what information must be provided by a resident requesting an accommodation to keep an assistance animal, when verification information may be requested, limits credible verification to health care providers and government actions and agencies, and limits the type of animals that may serve as assistance animals. On the downside, the guidance clarifies that a verified accommodation must be granted at any time it is requested, even after an enforcement action has been initiated due to the presence of the animal. Below are more details. [Click here](#) for a summary of the best practices scenario.

After spending several years using the term "assistance animal" and moving away from "service animal", HUD now categorizes assistance animals as either "service animals" as defined by the ADA (American with Disabilities Act), or "support animals", which includes other circumstances and animals, such as emotional therapy animals. Based on these two categories, HUD sets out a series of questions a housing provider may ask of the person seeking the accommodation.

What's New?

1. A resident may request an accommodation either before or after acquiring the animal or even after the provider seeks to terminate the tenancy because of the animal's presence. The provider must proceed with the accommodation process.
 - Internet verification is not eliminated, but a remote licensed health care provider must demonstrate personal knowledge of the individual.
 - Eliminates "person with knowledge" verification and Internet purchased certificates.
2. When the disability and need for an animal are not obvious, the applicant must provide documentation of the disability and need for the animal from a licensed health care provider.

- Disability verification may also be shown by determinations made by a government agency, receipt of disability benefits or services (Social Security Disability Income, Medicare, or Supplemental Security

OR

- Disability verification may also be shown by determinations made by a government agency, receipt of disability benefits or services (Social Security Disability Income, Medicare, or Supplemental Security

Income for a person under age 65), veteran's disability benefits, or services or disability benefits from another federal, state, or local agency.

3. The animal must be one that is commonly kept in households.
4. As a best practice, the housing provider should make a determination promptly, generally within 10 days of receiving documentation.
5. The accuracy and truth of information provided in connection with the accommodation process may be made part of the representations under a lease to the extent the lease requires the truth and accuracy of other material information.

What Stayed the Same?

1. A request for an accommodation may be written or made verbally by the disabled person or a representative.
2. Parties are expected to engage in a good-faith interactive process.
3. A housing provider must provide the requester with a reasonable opportunity to provide verification information.
4. A specific form cannot be required, nor should a housing provider request information regarding diagnosis, severity of the condition, or seek medical records. You may still provide forms already in use "for the convenience of the requester."
5. Pet rules do not apply—an assistance animal is not a pet.
6. A dog may not be denied based on size or breed.
7. Information related to an applicant's or resident's disability must be kept confidential and cannot be shared with others.
8. The only exception to a documented request to keep an assistance animal is if the animal would constitute a direct threat to the health or safety of others or if the tenancy would result in substantial physical damage to the property of others that cannot be eliminated or reduced to an acceptable level through actions the individual takes to maintain or control the animal.

What Type of Information May Be Sought?

1. General:
 - Patient's name

Continued on pg. 6

UNBEATABLE!



Don't Gamble With Your Mortgage Banking Needs

If you have financing needs and all you get are poker faces, give your guys a royal flush and join our game where everyone wins. We have a full house of experience. If you want representation that lines up lenders that best suits your needs, assists in all negotiations, and provides due diligence through the loan closing, we're ready to deal you in.

L to R: Matt Gentile and Mike Giordano, Mortgage Bankers

Lee's Travel Park RV
Largo, Florida
\$5,250,000

12 Property Portfolio
Agency Credit Facility
\$85 Million

Grand Valley MHC
\$7,500,000
New Port Richey, FL

Harbor Lights MHC
Supplemental
St. Petersburg, FL
\$4,066,000

Peachtree Industrial
Warehouses
Atlanta, GA
\$8,378,000

Westview Estates MHC
Sandusky, Ohio
\$2,150,000

MONROE & GIORDANO

COMMUNITY FINANCE MORTGAGE BANKERS

Award Winning Financiers of Manufactured Home Communities

WWW.MONROE-GIORDANO.COM
TEL (813) 229-5055 • FAX (813) 229-5363
777 S. Harbour Island Blvd., Suite 140, Tampa, FL 33602

Heritage MHC
East New Market, MD
\$2,235,000

No Bay Apartments
Lakeland, FL
\$7,646,000

Mayberry's MH/RV
Okeechobee, FL
\$1,102,500

Country Life MHC
Leesburg, FL
\$3,500,000

Wild Frontier RV
Ocala FL
\$5,650,000

Self Storage Facility
Haines City, FL
\$4,200,000

Register **HERE** for the Accredited Community Manager (ACM®) Certification Courses

COURSE 1

JUNE 9-12, 2020
REGISTRATION 7:30AM
PROGRAM 8AM - 5PM

COURSE 2

JULY 15 -17, 2020
REGISTRATION 7:30AM
PROGRAM 8AM - 5PM



TINY HOMES & MANUFACTURED HOMES

Nasdaq: **LEGH**
Legacy
HOUSING
SALES HOTLINE
(770) 502-6228

PARK/COMMUNITY DEVELOPMENT

BULK HOME LEASING FOR PARK OWNERS

DEALER INVENTORY FLOORPLAN FINANCING

RETAIL FINANCING FOR YOUR CUSTOMERS

AMERICA'S 4TH LARGEST MANUFACTURER

Built in Eatonton, Georgia

LEGACYHOUSINGUSA.com

General Counsel's comments continued from pg. 4

■ Whether the health care professional has a professional relationship with the patient/client involving the provision of health care or disability-related services,

■ Type of animal for which the accommodation is sought.

2. Disability-related Information:

■ Whether the impairment substantially limits at least one major life activity or major bodily function

■ Whether the patient needs the animal (because it does work, provides assistance, or performs at least one task that benefits the patient because of his or her disability, or because it provides therapeutic emotional support to alleviate a symptom or effect of the disability and not merely as a pet).

3. Additional information may be sought if the animal is not a dog, cat, small bird, rabbit, hamster, gerbil, other rodent, fish, turtle, or other small domesticated animal traditionally kept in the home for pleasure.

You may refer someone requesting an accommodation to keep an assistance animal to this guidance to assist them in understanding the type of information needed to make a reasonable accommodation decision. You may not reassess accommodations granted prior to issuance of the new guidance (January 28, 2020).

A copy of the guidance can be obtained at <http://bit.ly/2vawFMy>

New Members

Granite Admiral MHC, LLC

Brandi Parker
8121 Lillian Highway
Pensacola, FL 32506
Phone: (850) 453-1631 Fax: (305) 675-6302
Email: admiral@inspirecom.com
Website: www.inspirecom.com

Granite Candlelight Estates, LLC

Stacey Gelske
1600 NE 12th Street
Gainesville, FL 32601
Phone: (352) 372) 2506 Fax: (352) 389-4161
Email: candlelight@inspirecom.com
Website: www.inspirecom.com

Granite Cascade Village, LLC

Felicia Harris
1630 Balkin Road
Tallahassee, FL 32305
Phone: (850) 577-2070 Fax: (561) 409-0965
Email: cascadevillage@inspirecom.com
Website: www.inspirecom.com

Granite Continental Village, LLC

Brianna Wollett
5400 Collins Road
Jacksonville, FL 32244
Phone: (904) 264-7836 Fax: (904) 467-3781
Email: continentalvillage@inspirecom.com

Granite Country Roads, LLC

Cory Schatzberg
6539 Townsend Road
Jacksonville, FL 32244
Phone: (904) 772-7072 Fax: (904) 467-3780
Email: countryroads@inspirecom.com
Website: www.inspirecom.com

Granite Jamestown, LLC

Cory Schatzberg
6539 Townsend Road
Jacksonville, FL 32244
Phone: (904) 772-7072 Fax: (904) 467-3780
Email: jamestown@inspirecom.com
Website: www.inspirecom.com

Granite Lamplighter, LLC

Karry McIntyre
5200 NE 39th Avenue
Gainesville, FL 32609
Phone: (352) 372-4207 Fax: (352) 358-0523
Email: lamplighter@inspirecom.com
Website: www.inspirecom.com

Granite Normandy Estates, LLC

Tonya Kingsley
8985 Normandy Blvd.
Jacksonville, FL 32221
Phone: (904) 786-2377 Fax: (904) 467-3832
Email: normandyestates@inspirecom.com
Website: www.inspirecom.com

Granite Paradise Village, LLC

Cassandra and Bobby Bender
10201 W. Beaver Street
Jacksonville, FL 32220
Phone: (904) 786-6766
Email: paradisevillage@inspirecom.com
Website: www.inspirecom.com

Granite Silver Lake, LLC

Brandi Parker
7333 Pine Forest Road
Pensacola, FL 32526
Phone: (850) 944-0119 Fax: (305) 675-6302
Email: silverlake@inspirecom.com
Website: www.inspirecom.com

Granite Westgate Manor, LLC

Stacey Gelske
5816 SW Archer Road
Gainesville, FL 32608
Phone: (352) 378-3841 Fax: (352) 389-1153
Email: westgatemanor@inspirecom.com
Website: www.inspirecom.com

Granite Whisper Creek, LLC

Susan Loren
1887 N. State Road 39
LaBelle, FL 33935
Phone: (863) 675-6888 Fax: (352) 260-0889
Email: wc@inspirecom.com
Website: www.inspirecom.com

Lone Oak Mobile Home & RV Park

Chrissy Jackson, ACM & PHC
P.O. Box 66069
St. Pete Beach, FL 33736
Phone: (813) 766-7172
Email: jacksoc@eckerd.edu
Website: www.lone-oak-park.com

Enchanted Lakes

Kayla Vawter
750 Malabar Road
Malabar, FL 32950
Phone: (321) 723-8847
Email: info@legacymhc.com

Shalimar Village

Kayla Vawter
6529 Stone Road
Port Richey, FL 34668
Phone: (727) 848-2837
Email: info@legacymhc.com

Home Life

Jon Hardin
2135 Hwy 231
Panama City, FL 32405
Phone: (850) 215-3976
Email: jon@homelifeforever.com

Production and Shipments

DECEMBER	2016	2017	2018	2019	2018-2019
Shipments to Florida Retailers					
Single-section homes	159	96	155	169	9.03%
Multi-section homes	269	291	406	348	-14.28%
Total for the month	428	387	561	517	-7.84%
Floor Shipments	709	685	976	877	-10.14%
Year-To-Date					
Single-section homes	1,618	1,718	2,093	2,400	14.66%
Multi-section homes	3,835	4,137	5,229	5,419	3.63%
Total for the year	5,453	5,855	7,322	7,819	6.78%
Floor Shipments	9,399	10,111	12,698	13,414	5.63%
Florida Production					
Single-section homes	150	90	44	47	6.81%
Multi-section homes	168	196	196	154	-21.42%
Total for the month	318	286	240	201	-16.25%
Floor Production	492	484	440	362	-17.72%
Year-To-Date					
Single-section homes	962	833	658	661	0.45%
Multi-section homes	2,626	2,546	2,747	2,687	-2.18%
Total for the year	3,588	3,379	3,405	3,348	-1.67%
Floor Production	6,285	5,968	6,233	6,104	-2.06%
U.S. Production					
Single-section homes	4,109	4,081	2,622	3,085	17.65%
Multi-section homes	2,886	3,164	3,321	3,646	9.78%
Total for the month	6,995	7,245	5,943	6,731	13.25%
Floor Production	9,949	10,474	9,327	10,442	11.95%
Year-To-Date					
Single-section homes	38,944	46,305	44,979	42,930	-4.55%
Multi-section homes	42,192	44,472	51,576	51,685	21.00%
Total for the year	81,187	87,502	96,555	95,112	-1.49%
Floor Production	124,125	140,318	149,078	147,133	-1.30%

FMHA Calendar of Events



FEBRUARY

- 16-18** MHI Winter Meeting, Hilton Nashville Downtown, Nashville, TN.

MARCH

- 25** MHI Winter Meeting, Hilton Nashville Downtown, Nashville, TN
25 Hillsborough & Pasco Chapter Meeting hosted by Atlas Law
26 FMHA Board of Directors Meeting, Cypress Lakes, Lakeland.
26 Pinellas Chapter Meeting hosted by Atlas Law

APRIL

- 6-8** 2020 MHI Congress & Expo, MGM Grand, Las Vegas, NV.
15 Jacksonville Chapter Meeting*
16 Brevard, Flagler & Volusia Chapter Meeting
22 Charlotte & Lee Chapter Meeting*
23 Manatee & Sarasota Chapter Meeting*
24 13th Annual "Best Friends" Golf Classic, St. Petersburg Country Club. For more info contact Mary-Anne Wunderler at (813) 350-9399 x.1 or email Maryanne@SteinerMHC.com.

MAY

- 6** Hardee, Highlands & Polk Chapter Meeting*
7 Lake, Sumter & Marion Chapter Meeting*
13 Southeast Florida Chapter Meeting*
20 Panama City Chapter Meeting

JUNE

- 9-12** ACM Course 1, Cypress Lakes, Lakeland, FL.

JULY

- 15-17** ACM Course 2, Cypress Lakes, Lakeland, FL.

AUGUST

- 13** FMHA Board of Directors Meeting, Saddlebrook Resort, Wesley Chapel, FL
13-14 F&I Fun'N'Sun Event, Saddlebrook Resort, Wesley Chapel, FL
For more info contact Alice Funk at afunkfmha@msn.com or (813) 220-3942

SEPTEMBER

- 16** FMHA Board of Directors Meeting, Hyatt Regency Sarasota, FL.
16-17 2020 FMHA Annual Convention, Hyatt Regency Sarasota, Sarasota, FL.

OCTOBER

- 4-6** 2020 MHI Annual Meeting, Grand Hyatt Denver, Denver, CO.

NOVEMBER

- 4-6** National Communities Council Fall Leadership Forum, The Westin Michigan Avenue, Chicago, IL.

*If you are interested in hosting a chapter meeting at your community or office building, or need more information on any of the events listed please contact Beth at beth@fmha.org or (850) 907-9111.

The Florida Mobile Home Relocation Corporation Public Meeting



The Florida Mobile Home Relocation Corporation ("FMHRC") announces a public meeting to which all persons are invited. The public meeting will be held on Thursday, March 12, 2020 at 9:00 a.m. via-telephone only. To attend the meeting by telephone, please call 1(888) 909-7654 and enter pass code 128126 when prompted.

The Board will address official business of the Florida Mobile Home Relocation Corporation which will include, among other matters, a review of mobile homeowner applications for compensation for relocation and/or abandonment due to change in land use and such other business as may come before the Board. A schedule for future meetings will be determined.

Additional information and a copy of the agenda may be obtained by contacting Vicky Krentz, Executive Director, FMHRC, PO Box 7848, Clearwater, FL, 33758, (888) 862-7010. Ms. Krentz may be reached by email at vicky@fmhrc.org

Pursuant to the provisions of the Americans with Disabilities Act, any person requiring special accommodations to participate in this meeting is asked to advise the agency at least 48 hours before the meeting by contacting Vicky Krentz at (888) 862-7010.

Each person who decides to appeal any decision made by the Board with respect to any matter considered at the meeting is advised that such person will need a record of the proceedings and, accordingly, the person may need to ensure that a verbatim record of the proceedings is made, including the testimony and evidence upon which such appeal is to be based.

2020 FMHA Convention Update



FMHA is working hard to finalize the 2020 FMHA Convention this September 16-17 at the Hyatt Regency Sarasota. Look for an email coming soon with forms for sponsorship and booth opportunities.

However, you can make your hotel reservations now!

Click on or visit: <http://bit.ly/385IGm1>
You can also call the hotel at (877) 803-7534 and make your reservations. Make sure you mention the FMHA.

The link provides FMHA members easy access to our special group rate of \$135/single or double. The cutoff date is 8/25/20. Please make your reservations prior to this date. After this date rooms are subject to availability and rate.



WORKS LIKE NEW



YOUR RV & MH RESORT SPECIALISTS

Today's larger RVs need 50 AMP hookups. Period. If your park doesn't have them, or if they don't work, you're losing business. Electrical Works covers Florida with a completely outfitted truck fleet and all its own equipment to tackle any job from 10 to 500 sites.

WE USE ONLY THE BEST PEDESTALS. Eaton, Milbank and Midwest. No off-brands.

NO ONE LOSES POWER WHEN WE WORK. That means no unhappy customers.

WE DON'T DIG A NEW LINE. We keep underground locators on every truck.

OUR WORK PAYS FOR ITSELF IN THREE TO FIVE YEARS, depending on the job.

ELECTRICAL WORKS

352.460.0810

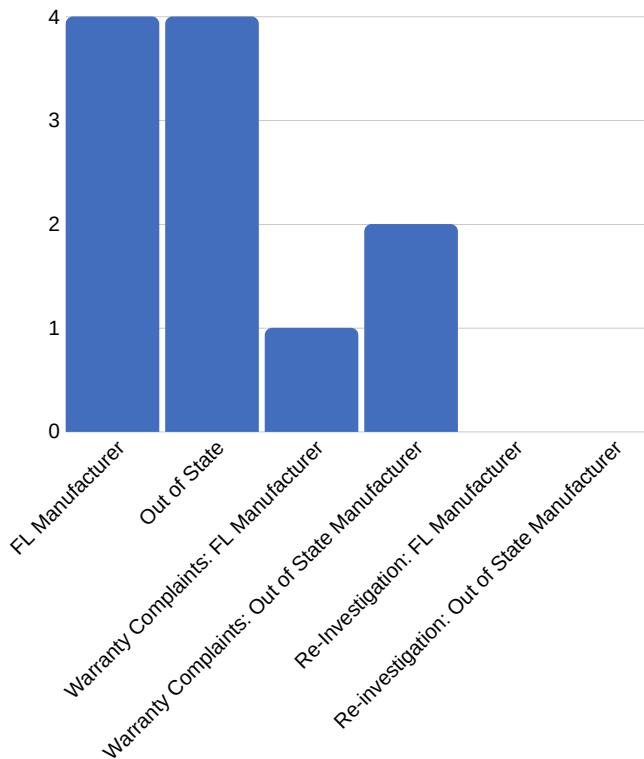


electricalworksflorida.com

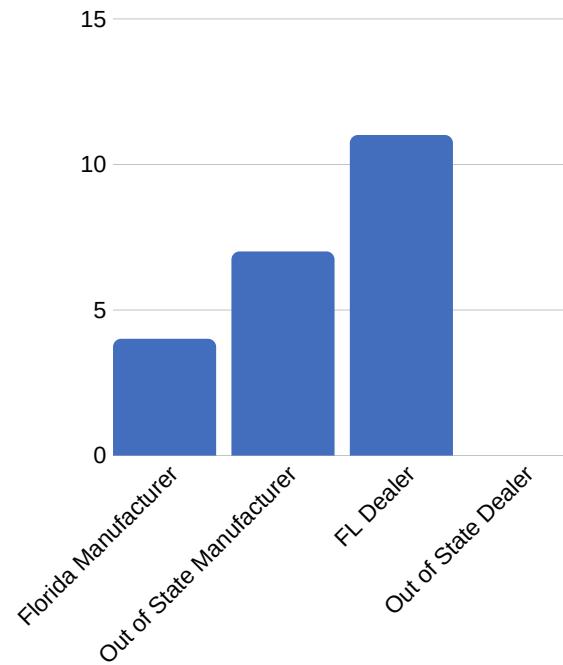
LICENSED/BONDED/INSURED/LIC# EC13005476

Complaint Report

JANUARY COMPLAINTS RECEIVED
Packets Mailed Out: 16



JANUARY COMPLAINTS CLOSED
Average Days Open: 94



Source: Division of Motorists Services, Bureau of MH/RV Construction Monthly Consumer Complaint Report

KEEP UP
WITH THE
LATEST
FROM
FMHA.



Like us on Facebook!
facebook.com/ExploreFMHA

HAPPY
VALENTINE'S
DAY!
WE LOVE
OUR
MEMBERS!

Mark Your Calendars for the 13th Annual “Best Friends” Golf Classic!

Friday, April 24 at 1:30 pm

St. Petersburg Country Club
2000 Country Club Way South
St. Pete, FL 33712



Bill Turney was a longtime member of the St. Petersburg Country Club and many of his “best friends” have great memories playing golf with Bill at this club -- so it's the perfect location to host a golf tournament in honor of his memory. Download the registration form [here](#).

A \$5,000 scholarship will be awarded to several deserving students attending the University of Florida, Bill's alma mater. If you're unable to participate in the golf tournament but would like to donate to the scholarship fund in memory of Bill, you may do so on the registration form.

The golf tournament will be followed by a reception with cocktails and hors d'oeuvres where awards will be presented. If you have any questions or need more information, contact Mary-Anne Wunderler at (813) 350-9399 x.1 or Maryanne@SteinerMHC.com.

Host A Chapter Meeting

Communities are still needed to host a Chapter meeting. Please see the calendar on page 9 for set dates and locations. The hosts responsibilities include setting up the meeting room in a classroom setting, picking up food and beverages (platters from Publix, Sonny's Barbecue, etc.) and help making sure the meeting goes smoothly.

Expenses for food, drinks, paper products, etc. are reimbursed. The refreshments are served around 5:30 pm and the business meeting begins promptly at 6:00 pm and typically lasts a couple of hours.

If you are interested in hosting a meeting, please contact Beth at (850) 907-9111 or beth@fmha.org.

County Accepting Applications for MHP/RV Park Vacancy Adjustment for Fire Protection Assessment

In accordance with Resolution 2013-115 Section 5, each owner of a mobile home park or recreational vehicle (RV) park property will be given the opportunity to demonstrate the vacancy rate in space occupancy within such property and receive a vacancy adjustment to the Fire Protection Assessments that was approved July 23, 2013.

Applications are now available and can be submitted to the county on or before May 1. A determination will be based on evidence of a vacancy rate provided by the property owner. The vacancy rate shall be defined as the percentage of available spaces within a mobile home or RV park that were vacant between January 1, 2019, through and including December 31, 2019.

The following information must be given to be considered eligible for a vacancy adjustment:

- Applicant must be the owner of the property.
- Applicant shall complete the application in full, including the vacancy rate calculation (formula provided on application).
- Application and supporting documentation must be submitted in person or by mail. No applications submitted by email will be considered.
- The property owner must be able to provide the Tax Parcel ID number when completing the application and signature is required.

The application form is available at Citrus County Resources Center, Lecanto Government Building, Citrus County Courthouse Administration Office, Second Floor, and on the following websites: www.citrusbocc.com and www.citruscountyfire.com.

Send completed application together with supporting documentation to:

Citrus County Land Section
Fire Protection Assessment
3600 W. Sovereign Path, Suite 205
Lecanto, FL 34461

For questions, call Citrus County Land Section at 352-527-5458.

34th Annual
FUN 'N' SUN EVENT

SADDLEBROOK RESORT

08.13.20-08.15.20| WESLEY CHAPEL, FL
GOLF.TENNIS.AWARDS.DINNER.FUN!



Registration Form

Register by Friday, July 17, 2020

Firm Name _____

I would like to partner with:

(These individuals must also register.)

Contact _____

Name _____ Firm _____

Address _____

Name _____ Firm _____

City _____ State _____ Zip _____

Name _____ Firm _____

Phone () _____ Email _____

Name _____ Firm _____

Registration: \$175 each includes Awards Reception & Dinner

Registrant Name _____ Golf _____ Tennis

FMHA "Retailer" Member receives one Complimentary Registration:

"Retailer" Member Name _____ Golf _____ Tennis

Awards Reception & Dinner Only: Adult \$75 Child \$25 (Ticket Required)

Name _____ Firm _____

Name _____ Firm _____

Special Children's Program (Ages 4-12): Games, Movie & Dinner 5:00pm-

10:00pm Ticket: \$28 (Minimum of 10 pre-registered participants)

Name _____ Firm _____

Name _____ Firm _____

Enclosed is my check for \$_____ made payable to
FMHA, Finance & Insurance Division*

VISA MC Am Ex Discover

Name on Card _____

Billing Address _____

Zip Code _____

Credit Card # _____

Exp. Date _____ Sec Code _____

Signature _____

PAYMENT MUST BE RECEIVED WITH REGISTRATION.

Hotel Reservations

Saddlebrook Resort 1-800-729-8383
5700 Saddlebrook Way,
Wesley Chapel, FL. 33543-4499

Nightly Room Rates:

Deluxe Guest Room for 1 or 2 Adults - \$115
One Bedroom Suite for 1 or 2 Adults - \$145
Two Bedroom Suite for 2 to 4 Adults - \$180

All nightly rates subject to Florida State & Local Taxes plus a \$10.00 per adult, per night Resort Fee. Room reservations must be guaranteed with either a one night's monetary deposit or major credit card number with expiration date. Cancellation within 72 hours is required.

Rooms Must be Reserved by Monday, July 13th, 2020. To receive the group rate, please mention FMHA when speaking with a Saddlebrook Representative.



Brought to you by:



Finance & Insurance Division

For more information: Contact Alice Funk
(813) 220-3942 or afunkfmha@msn.com.

***Mail check & form to:** FMHA - F&I Division c/o
Alice Funk, P. O. Box 340028, Tampa, FL. 33694

34th Annual
FUN 'N' SUN EVENT



SADDLEBROOK RESORT

08.13.20-08.15.20 | WESLEY CHAPEL, FL
GOLF.TENNIS.AWARDS.DINNER.FUN!



Sponsorships Available

<input type="checkbox"/> Signature Sponsor	\$2,000.00
<input type="checkbox"/> Celebration Dinner Sponsor	\$2,000.00
<input type="checkbox"/> Awards Reception	\$1,500.00
<input type="checkbox"/> Registration Breakfast	\$1,400.00
<input type="checkbox"/> Hole 'N One Sponsor	\$1,250.00
<input type="checkbox"/> Winner's Circle	\$1,000.00
<input type="checkbox"/> Long Dr / Closest to Pin	\$ 800.00
<input type="checkbox"/> Cigar Bar Sponsor	\$ 750.00
<input type="checkbox"/> Beverage Cart Sponsor (4)	\$ 600.00
<input type="checkbox"/> Golf Hole Sponsor (12)	\$ 400.00

FUN 'N' SUN AGENDA OF EVENTS

Friday August 13th, 2020

- 7:00 AM All Day Swimming & Health Spa
- 7:00 AM Continental Breakfast/Registration
- 7:30 AM Golf Tournament
- 6:00 PM Awards Reception
- 7:00 PM Dinner and Dance

Brought to you by:



Finance & Insurance Division



All attendees must pre-register regardless of how many events they are participating in.

For more information: contact Alice Funk (813) 220-3942 or afunkfmha@msn.com.

Checks payable to: FMHA - Finance & Insurance Division.

Mail Sponsorship Form to: Alice Funk, P. O. Box 340028, Tampa, FL 33694



1284 Timberlane Road Tallahassee, FL 32312
850-907-9111 fmha.org